



## Erik Stanford brings a little rhythm to the real estate industry.

If you want to find Erik Stanford on a Saturday night, you'd best bring your dancing shoes. This tall, friendly Seattleite may not look like a Salsa king, but spend a minute watching as he gracefully leads his dance partner through a series of steps, twirls and dips, and you'll be amazed by Erik's effortless, natural way of moving with people. His empathy and grace extend well beyond the dance floor...

ERIK • STANFORD

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*"I want you to know I sincerely appreciate your hard work, attention to details, and professionalism in helping me with my first home. I would recommend you very highly to anyone who is looking for a true professional to buy or sell a home. It was such a pleasure working with you. I love my home!"*

– Gail Dykkestén

If you are working with a realtor, this is not a solicitation of that business.



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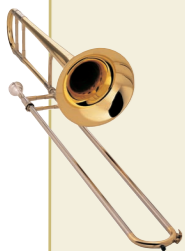
*the way you move*

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...In any given week Erik might pick up his trombone to sit in with a jazz band, carry on a casual conversation in Japanese, host a dinner party for friends, teach an impromptu computer lesson or just gather his loved ones for a quiet night at home. Everything

## A Great Communicator

Erik does is fueled by his desire to bridge gaps between people and find honest ways to communicate with those around him. Erik sincerely likes people, and almost without fail, people like him.



## A Real Connection

Erik's keen communication skills and plain sincerity have been key to his success as a real estate agent. Living in Southeast Seattle for over thirty years, he knows its neighborhoods inside and out. But what keeps clients coming to Erik is his overwhelming desire to make sure that they're moving into the right house. Not the biggest house, not the most expensive house, but the right house. Erik is a Seattle homeowner, and has first-hand knowledge of the emotional and financial stresses that buying, owning or selling a home can bring.

Many agents shy away from first time buyers, first time sellers and owners who haven't sold a house in a long time. Where some agents see extra work, Erik sees an opportunity to improve someone's life. His mission as your

## Your TLC Specialist

agent is to help you change your living environment so that it better supports your health and happiness. Whether this means helping you move into your first house or selling your longtime home, Erik's work ethic, empathy and understanding of your needs will ensure you have the best possible experience.

[Looking to buy or sell a home? Call Erik Stanford – \*the way you move...\*](#)

